July 1 - 31, 2021

VFN MEMBERSHIP JULY – SEPTEMBER INCENTIVES								
July 1 – 31, 2021								
Membership Gains								
Area I	Jeanne W. Garrison							
Chapter		Prospects	New Members	Percentage		Reinstated	Dropped- Non-Pay	Percentage
682	Peninsula-Newport News	2				1	2	50.00
685	Williamsburg		1	100.00			4	
1757	Middle Peninsula-Gloucester	1					2	
1823	Northern Neck-Warsaw		1	100.00			2	
Totals		3	2	66.67		1	10	10.00
Area II	Julia Hobbs							
Chapter		Prospects	New Members	Percentage		Reinstated	Dropped- Non-Pay	Percentage
5	Metro-Va. Beach	3					1	
66	Tidewater-Norfolk							
974	Virginia Beach	1						
1827	Seaside-Va. Beach							
Totals		4					1	
Area III	Wynn Hasty							
Chapter		Prospects	New Members	Percentage		Reinstated	Dropped- Non-Pay	Percentage
28	Petersburg							
60	Richmond		1	100.00				
1727	Tuckahoe-Richmond						1	
2065	Louisa							
2080	Piedmont							
2265	Midlothian	4				1	1	100.00
Totals		4	1	25.00		1	2	50.00

Area IV	**Ray Orland**							
Chapter		**Prospects**	**New Members**	**Percentage**		**Reinstated**	**Dropped- Non-Pay**	**Percentage**
1293	**Churchland-Portsmouth**	**2**						
1697	**Brentwood**	**6**						
1743	**Suffolk**	**1**						
Totals		**9**						
Area VII	**Luther Santiful**							
Chapter		**Prospects**	**New Members**	**Percentage**		**Reinstated**	**Dropped- Non-Pay**	**Percentage**
111	**Roanoke Valley**	**2**				**1**	**1**	**100.00**
135	**Charlottesville**	**1**					**1**	
164	**Harrisonburg**							
180	**Winchester**		**1**	**100.00**		**1**	**2**	**50.00**
1793	**Page Valley-Luray**							
2358	**Shenandoah County**							
Totals		**3**	**1**	**33.33**		**2**	**4**	**50.00**
Area VIII	**Leslie Ravenell**							
Chapter		**Prospects**	**New Members**	**Percentage**		**Reinstated**	**Dropped- Non-Pay**	**Percentage**
90	**Fredericksburg**	**7**					**3**	
595	**Colonial Beach**							
1549	**Fauquier**							
2112	**Caroline**							
2343	**Falls Run-Fredericksburg**							
Totals		**7**					**3**	

July 1 - 31, 2021

Area IX	**Jim Little**							
Chapter		**Prospects**	**New Members**	**Percentage**		**Reinstated**	**Dropped-Non-Pay**	**Percentage**
356	**Manassas**	**7**	**1**	**14.29**				
893	**Springfield**	**10**				**1**	**3**	**33.33**
1159	**Annandale**	**4**					**3**	
1270	**Woodbridge**	**5**	**2**	**40.00**			**2**	
Totals		**26**	**3**	**11.54**		**1**	**8**	**12.50**
Area X	**Ted Pasek**							
Chapter		**Prospects**	**New Members**	**Percentage**		**Reinstated**	**Dropped-Non-Pay**	**Percentage**
7	**Arlington**	**4**				**1**	**3**	**33.33**
489	**McLean-Great Falls**	**2**				**1**	**2**	**50.00**
737	**Fairfax**	**3**					**1**	
1116	**Vienna-Oakton**	**5**				**1**	**3**	**33.33**
1665	**Metro–Northern Va.**	**7**				**1**		
Totals		**21**				**4**	**9**	**44.44**
1241	**Dulles**	**9**	**2**	**22.22**		**1**	**4**	**25.00**
		Prospects	**New Members**	**Percentage**		**Reinstated**	**Dropped- Non-Pay**	**Percentage**
	Grand Totals	**86**	**9**	**10.47**		**10**	**41**	**24.39**